



Target Sector Partnerships

The key to finding high quality investment opportunities and managing those businesses for maximum value creation is sector expertise. At Macro Gain Partners we are convinced that huge untapped potential can be captured by building a team of independent entrepreneurial partners with deep sector experience who can help find, evaluate, or manage strategic opportunities across the commodity, agriculture, food, and green energy spaces (CAFÉ). To accomplish this, we seek partners who can:

1. Uncover sector investment opportunities that others may not see;
2. Know what to do to add value to sector businesses post transaction; and
3. Maintain relationships with prospective acquisitions as well as strategic buyers.

Most of our Sector Partners place high value on pursuing their own entrepreneurial business opportunities. They maintain their autonomy but simply agree to:

- Allow their name, bio and company name to be listed as an advisor on the MGP website;
- Contribute one day twice a year helping to map out investment strategy in their target sector;
- Contribute 30-60 minutes in a high level evaluation of up to 6 potential investments per year;
- Provide mutually agreed upon paid services* (diligence, strategy, or business plan development) on those investments MGP chooses to evaluate further; and
- Consider board positions on those investments* for which their ongoing involvement would be helpful in achieving strategic goals.

*Exclusion for Conflicts with Current Clients or Business Partners

MacroGain Partners Agrees to:

- Include a link to the Sector Partner's company (if desired) on the MacroGain Partners website;
- Pay negotiated consulting fees on transactional diligence or other support (usually at closing);
- Provide referrals to Sector Partners for consulting engagements where appropriate; and
- Allocate a portion of the GP carried interest to those Sector Partners whom we mutually decide are board member candidates for the portfolio company.

At MacroGain Partners, we will form a limited number of sector partnerships with individuals who have a proven track record of accomplishment, high personal integrity, and contacts within their core sector of expertise. It's particularly important that they have both the skills and contacts to be able to help find, execute, or manage investments in their sector. It's also critical that they be focused on developing long term win-win relationships with other members of the MacroGain Partners team as well as the management of companies in which we seek to invest.

Please contact us if you would like to be considered as a potential Sector Partner.